



## The Coaching Kata

*"The Proven Habits that will Improve Your Business 10X"*

12 April 2018 | 9:00 am to 5:00 pm | Makati Diamond Residences

Member Php 10,000 | Non-Member Php 11,000

Registration Starts at 8:00 am

### Course Overview

Developing your staff into competent and proactive problem solvers may be the biggest challenge Filipino Managers are facing today. So many continuous improvement programs die a slow and painful death due to the organization's inability to effectively coach others into a new way of thinking and acting. Enter the Coaching Kata.

The Coaching Kata (popularized by Mike Rother's game-changing book "Toyota Kata") is the scientific based approach from Lean Management that offers practical guidance for leading and developing people in a way that makes the best use of their brainpower. It is about utilizing the capability of everyone in the organization to repeatedly work toward and achieve new levels of performance.

### Course Objectives

In this workshop you will dive deep into how you can apply the Coaching Kata in your Business. You will learn the coaching habits, techniques and tools in managing people for improvement, adaptiveness and superior results. This workshop will give you the answer to the question of how can we make improvement and adaptation part of everyday work throughout your organization.

The participants will use the knowledge from this workshop to improve your company's prevailing management approach and thus save your business 1000's of hours of manager's time in ineffective problem solving.

### Target Attendees

Senior Executives | Department Managers | HR Leaders

## Course Content

### I. **Workshop Overview**

- Reflecting on How We Develop People
- Defining Effective Coaching
- The Challenges Today

### II. **Module 1: The Strategic Approach**

- Deciding who to coach and who not to coach
- Purpose Driven Coaching
- Target Condition and Business Case

### III. **Module 2: The Katas**

- The Improvement Kata
- Identifying the Great Coaching Questions
- The 5 Questions
- The Coaching Storyboard

### IV. **Module 3: Coaching Mastery**

- Creating the Environment
- The 10 Components
- Removing Limiting Beliefs

### V. **Module 4: Personal Action Plan**

- Co-coaching Each Other
- Building a Learning Community
- End of Event Reflection

### VI. **Workshop Closure**